

## ITI LIMITED

(A Government of India Undertaking)

Release of 'Strategic Plan' for Telecom PSUs and Signing of MoUs at the Event Organized by the Department of Telecommunications in New Delhi



(L to R) Shri R M Agarwal, DDG (SU), DoT along with Shri S. Gopu, CMD, ITI Limited, Shri P K Purwar, CMD, MTNL, Shri Sanjay Singh, CMD, BBNL, Shri A Seshagiri Rao, CMD, TCIL and Shri Anupam Shrivastava, CMD, BSNL

**Total Solutions for Global Communications**

## ITI Limited Receives Certificate of Appreciation for BharatNet Phase I

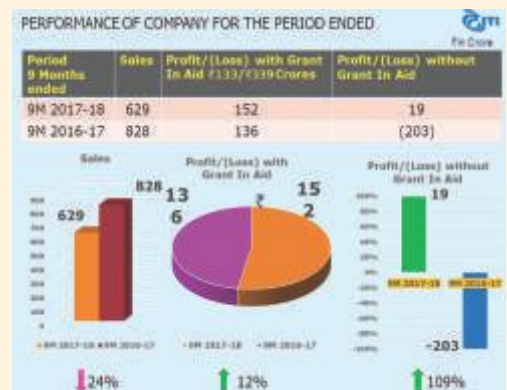
A Certificate of Appreciation was awarded to ITI Limited in recognition of its significant contribution as 'best performing equipment supply partners' to achieve BharatNet Phase I target for connecting over One Lakh Gram Panchayats. The certificate was presented by Shri Manoj Sinha, Hon'ble Minister of State for Communications to Shri S. Gopu, CMD, ITI Limited at a felicitation function organized by the Department of Telecommunications (DoT) at India Habitat Center, New Delhi on January 8, 2018.



The phase I project envisages delivery of high-speed broadband services in over One Lakh Gram Panchayats (GP) and benefitting more than 1.2 million rural Indians. The target was achieved through meticulous planning and focused implementation of the project. The telecom equipment deployed in the project has been fully designed, developed and manufactured in India giving boost to 'Make-in-India' initiative of Government of India.

## ITI Limited Declares Profit of Rs. 19 Crore after 16 years

ITI Limited has announced the financial results for the period of nine months ended 31<sup>st</sup> December 2017 in the Board Meeting held on February 13, 2018 at New Delhi. The company has declared a profit of Rs. 19 Crore without any government grants. Company's total income for the period ended December 31, 2017 was Rs. 922 Crore up and net profit for the period was increased by 109 % to Rs. 19 Crore for the period ended December 31, 2017 as against the loss of Rs. 203 Crore for the previous year. As on 31<sup>st</sup> December 2017, ITI's order book position is Rs. 2137 Crore. Highlighting the company's achievement for the year 2017-18, Shri S. Gopu, CMD, ITI Limited said, "After a gap of 16 years, the company has achieved this profit for the third quarter which is a remarkable feat towards ITI's revival. Out of our five units, four units have registered a significant profit. ITI is now heading towards a great financial year 2017-18 as the company has won Rs. 8000 Crore deal of Army Static Switched Communication Network (ASCON) from the Ministry of Defence, Rs. 800 Crore order for the supply of Smart Energy Meters from Energy Efficiency Services Limited (EESL)."



## National Institute of Personnel Management Confers 'NIPM LIFE TIME ACHIEVEMENT AWARD 2017' to Shri S. Gopu, CMD, ITI Limited

**S**hri S. Gopu, CMD, ITI was conferred with 'NIPM LIFE TIME ACHIEVEMENT AWARD 2017' for Government Administration by National Institute of Personnel Management (NIPM), Palghat Group, Kerala Chapter at the 'NIPM AWARD NITE 2018' held at Lead College of Management, Dhoni, Palakkad on January 20, 2018. The prestigious award was presented by Retired Justice, Shri Chettur Sankaran Nair. A one-day seminar on the topic 'HR - It's everyone's job and innovative HR initiatives' was also organized at the event.



## Department of Telecommunications Releases Strategic Plan for Synergy among PSU's

**T**o create synergies among the seven PSU's of DoT, the department has unveiled a strategic plan including framework to facilitate manpower sharing, utilize vacant land and buildings, boost technology innovation and export promotion and to settle legal issues and financial claims at National Media Centre, New Delhi on February 22, 2018. The action plan covers Mahanagar Telephone Nigam Limited (MTNL), Bharat Sanchar Nigam Limited (BSNL), Indian Telephone Industries (ITI), Centre for Development of Telematics (CDOT), Telecommunications Consultants India Ltd. (TCIL), Testing and Certification of Telecom Equipment (TEC) and Bharat Broadband Network Limited (BBNL).



Speaking on the occasion, Shri Manoj Sinha, Hon'ble Minister of State for Communications said, “The public sector companies have a very strategic role to play by nurturing and enhancing the government's intervention capabilities in matters of protection of consumer interests, disaster management, national security, international relations, execution of bilateral projects funded by Government of India and flagship programmes of the Government of India”. Highlighting the strengths of various PSUs like BSNL, MTNL, BBNL, TCIL, ITI, TEC & C-DoT, he emphasized that to face competition in the market, to address new business opportunities arising from government initiatives like Digital India and Smart City, for optimum utilization of their resources for maximum benefit and profitability; all the PSU's need to work in synergy. He quoted the examples of BharatNet and the turnaround of ITI as very good illustrations of synergy among the PSUs.”

Ms. Aruna Sundararajan, Secretary (Telecom) stressed that synergy among the PSUs is one of the major policy issues being addressed in the National Telecom Policy. She made a mention of areas where the public sector organizations can work together, especially in big projects like setting up semiconductor fabrication facility in the country due to huge investment needs. Such projects are possible with synergy, not only among the PSUs of DoT but also among the PSUs of different Ministries like Defence, Telecom, IT and Urban Development, in which PSUs share the costs and risks of execution, while government plays a supporting role. She also touched upon other policy initiatives of GoI like 'Digital India' and 'Make in India'.

The afternoon sessions consisted of panel discussions among senior officers from the Government and the PSUs. The CMDs of PSUs and senior officers of DoT deliberated on various aspects of the strategic plan and how it can be successfully implemented. They also discussed about the various targets and timelines to achieve synergy among their organizations. In addition, discussions were also held on “current and emerging opportunities for PSUs” and other organizations in areas of digitization of villages, exports of Indian products and services, promotion of start-ups and entrepreneurship, indigenization and import substitution and development of 5G ecosystems in India as well as the need for synergistic action for optimally addressing these opportunities.

During the event, MoUs were signed and exchanged between various PSUs under the strategic plan. Amongst them are MoUs between ITI, CDOT and TCIL pertaining to export of products, with CDOT for transfer of technology for manufacture of Terabit Router and with CDOT & MTNL for joint execution of Internet of Things and Smart City projects with TCIL (TTL) for OFC business.



*Shri S. Gopu, CMD, ITI Limited exchanging MoU with Shri Vipin Tyagi, Executive Director, CDOT*

## ITI Limited Celebrates Nation's 69<sup>th</sup> Republic Day

ITI Limited celebrated Nation's 69<sup>th</sup> Republic Day with fervent zeal and enthusiasm on January 26, 2018 at Corporate Office premises in Bengaluru. Shri S. Gopu, CMD, ITI Limited unfurled the tricolor national flag followed by national anthem in the presence of Shri K Alagesan, Director (Production and Marketing), senior executives, representatives of employees' union, officer's association, family members and school children.

On the occasion, Shri Gopu paid tribute to martyrs who have laid down their lives for the freedom of the country and those who made the great contributions to the adoption of Constitution of India on January 26, 1950. Addressing the gathering, he said "We have entered into the New Year 2018 which is the 70<sup>th</sup> year of ITI foundation. With its rich and proud past, our company is marching forward and becoming more vibrant. The year that has gone by was eventful for us in more than one way. The diversification and expansion plans are propelling the company to newer heights. The growth plan that we have before us for this financial year requires acquisition of new business skills coupled with change of mindset to break the comfort zone, accept the challenges and come out victorious. ITI team is a strong and competent team and it has proven its capability to achieve the goals in the past and I am sure we will keep on repeating the success story in future also".

He further said, "ITI is now heading towards a great financial year 2017-18 as it has won Rs. 8000 Crore deal of Army Static Switched Communication Network (ASCON) from the Ministry of Defence, Rs. 800 Crore order for the supply of Smart Energy Meters from Energy Efficiency Services Limited (EESL) and has achieved a significant milestone for outstanding performance in Government of India's flagship project BharatNet."

Shri Gopu also distributed corporate performance awards to the employees for their outstanding contribution towards the company.



*Shri J Premchand, GM-PKD, Unit Head hoisted the tricolor National Flag at Palakkad Plant.*



*Shri Rajiv Seth, GM-MKP, Unit Head hoisted the tricolor National Flag at Mankapur Plant.*



*Shri Y Muralidhar, AGM-BG & R&D, Unit Head hoisted the tricolor National Flag at Bangalore Plant.*

## Shri S. Gopu, CMD and Shri K Alagesan, Director (Production & Marketing), ITI Limited Visit ITI Srinagar Plant

To review the performance and prevailing situation at ITI Srinagar Plant, Shri S. Gopu, CMD and Shri K Alagesan, Director (Production & Marketing), ITI Limited visited Srinagar Plant from January 27 - 30, 2018. Shri Gopu and Shri Alagesan were also accompanied by Shri I A Khan, Chief Manager, Unit Head, senior officers and representatives of employee's union.



During the visit they also discussed the status of ongoing projects of NSU Srinagar, ITI with army officials. Srinagar Plant has geared up with Skill Development activities under National Skill Development Corporation (NSDC) to train and impart skills to youth and to enable them to leverage opportunities in the Indian Telecom sector. The plant has also deputed employees and trained them in Optical Fiber Technician (OFT) and Optical Fiber Splicer (OFS). The domain and platform skills are assessed at Telecom Sector Skill Development Council (TSSDC), New Delhi. Srinagar Plant is well equipped to take up installation and commissioning of Optical Fibre Cable (OFC).

## ITI Palakkad Forays into Manufacturing 'SMAASH' Mini PC



ITI Palakkad Plant has forayed into manufacturing of 'SMAASH' Mini PC in association with M/s NetX Technologies. The plant has bagged orders for supply of 540 Mini PC to Mahatma Gandhi University, Kottayam and 291 Mini PC to Calicut University, Calicut, Kerala.

Shri J Premchand, GM-PKD, Unit Head flagged off the initial batch of 40 Mini PC to Calicut University, Calicut and 100 to Mahatma Gandhi University, Kottayam in presence of senior officers, employees, representatives of employee's union and officer's association on January 18, 2018. ITI SMAASH MINI PC is a compact sized, low-power, inexpensive, SOC deigned desktop computer which supports full HD resolution and is an ideal choice for workplace and educational institutions.



## Shri S. Gopu, CMD, ITI Limited Launches Enterprise Resource Planning (ERP) Application at ITI Bangalore Plant



Shri S. Gopu, CMD, ITI Limited launched Infor ERP application at ITI Bangalore Plant in the presence of Shri K Alagesan, Director (Production & Marketing), Shri Y Muralidhar, AGM-BG & R&D, Unit Head and Senior Officers, Employees and Officials of M/s ETAG Software Solutions on February 1, 2018. As a part of centralized ERP scheme, Bangalore



Plant is the first plant of ITI Limited to implement ERP and to go live on Infor ERP application. Infor ERP is an enterprise resource planning software providing manufacturing companies with a complete planning system that covers full business processes from planning and purchasing to sales and customer services. Some of the major benefits of implementing ERP application include increased productivity, efficiency, decrease costs and streamline processes in the organization.

## ITI Limited Participates in India Electronics Week 2018 Expo

To promote Indian Electronics Industry and to showcase its capabilities to the world, a three-day India Electronics Week 2018 Expo was organized by Electronics For You (EFY) Group supported by the Ministry of Electronics and Information Technology (MeitY) at Karnataka Trade Promotion Organization (KTPO), White Field, Bangalore from February 7 - 9, 2018. The third edition of the event featured the latest manufacturing technologies and electronics components like rapid prototyping, rapid

**INDIA  
ELECTRONICS  
WEEK**

7-9 FEBRUARY 2018. KIPO, Bengaluru



production and table top manufacturing. The exhibition showcased the latest products and services in the domains of electronics components, IoT, artificial intelligence, PCB design, defence and power electronics, LEDs etc. ITI Limited participated in the expo and showcased its products viz., SWACHH Feedback Device, Radio Modem, Smart Energy Meter, CLIP Phone, ISM Band Antennas, SMAASH Mini PC, ONT, NUTAN Phone and ETS04 phone. The visitors appreciated ITI's products and contract manufacturing services of 3D Printing, SMT Assembly and IoT Applications.

## Indian Accounting Standards (IndAS) Training at ITI Limited

A two-days training programme on Indian Accounting Standards (IndAS) was organized at ITI Bangalore Plant from January 16 - 17, 2018 as per the notification of Ministry of Corporate Affairs (MCA), GoI under Companies (Indian Accounting Standards) Rules, 2015 vide Notification dated February 16, 2015. As per the notification, it is mandatory for the listed companies to comply with IndAS for financial statements in a phased manner. IndAS is the set of Indian Accounting Standards fully converged with International Financial Reporting Standards (IFRS).



Resource persons from M/s Badari, Madhusudhan & Srinivasan Chartered Accountants imparted training to finance professionals of ITI Limited. Major topics including detailed understanding of IndAS, transition to IndAS, insights into the practical application issues of implementing IndAS and presentations on various accounting standards with relevant income computation and disclosure standards and latest regulatory development requirements were covered in different sessions of the programme. The training was attended by finance professionals from Bangalore Plant, Corporate Office, Palakkad Plant, NS Unit, RO Chennai and RO Hyderabad.

## Shri S. Gopu, CMD, ITI Limited Visits ITI Palakkad Plant

Shri S. Gopu, CMD, ITI Limited visited ITI Palakkad Plant on January 20, 2018 and inaugurated PLB HDPE Pipe Plant, SMT Line (Fuji), Multi-Layer PCB Plant, Smart Banking Card Project and 400 KVA DG Set in the presence of Shri J Premchand, GM-PKD, Unit Head, senior officers, employees, representatives of employees' union and officers association. Addressing the employees, he called upon the need and role of each employee to achieve the production target of Rs. 2000 Crore to turnaround the company.



*Shri S. Gopu, CMD inaugurating PLB HDPE Pipe Plant*



*Shri S. Gopu, CMD inaugurating SMT Line (Fuji)*



*Shri S. Gopu, CMD inaugurating Multi-Layer PCB Plant*





*Shri S. Gopu, CMD inaugurating Smart Banking Card Project*



*Shri S. Gopu, CMD inaugurating 400 KVA DG Set*

## ITI Limited Organizes 'Stalwarts Meet 2018'

With an objective to share experience, exchange the knowledge and information with ex senior executives who have contributed towards company's growth in the past, ITI Limited organized 'Stalwarts Meet 2018' to get their valuable feedback and suggestions for company's future development at ITI Officers Club, Bangalore on February 4, 2018. The get together facilitated pooling of collected efforts from over 40 ex-senior employees at one platform with ideas to take the company to the next level and make it a leading telecom equipment manufacturing company of India.

Shri S. Gopu, CMD, ITI Limited expressed his delight over the initiative of connecting with ex-employees who have tremendously supported the company during its different phases. "ITI has been persistently working on its mission to turnaround and the future will surely bring new challenges and opportunities for ITI to get back its golden era. The company has already made the grounds for achieving the highest order book in the coming days. This event is indeed a great opportunity to get the maximum inputs from the former champions of ITI who have laid the strong foundation for this esteemed organization".

Addressing the meet on the occasion, Shri K Alagesan, Director (Production & Marketing) said, "ITI has always been a hub for true learning and sharing and we will continue to sustain the growth with your support. The company is currently executing some key projects of national importance with support from Ministry of Communications and other ministries as well. This event will certainly provide us significant guidance from ex leaders and offer more insights towards the betterment of the organization." During the meet, presentation was made to the participants depicting past and current achievements of the company. The meet provided opportunity for ex-employees to exchange their views, opinions and expertise during an open session.

Some of the key suggestions received during the event were improving the recruitment and HR practices, leasing out vacant land, buildings and staff quarters, extending the retirement age from fifty eight to sixty years, retaining existing man power by giving sufficient financial support as well as qualitative incentives like job satisfaction, empowerment and sense of commitment, reorientation of existing manpower by relevant training in the areas required for executing the projects in time bound manner. The event was attended by Unit Head, senior officers from Corporate Office and Bangalore Plant.





*Shri S. Gopu, CMD and Shri K Alagesan, Director (Production & Marketing) along with Ex Senior Executives at "ITI Stalwarts Meet 2018"*

## Solid Liquid Resources Management (SLRM) Project Inaugurated at ITI Raebareli Plant

As per the initiative of Government of India, a Solid Liquid Resources Management (SLRM) Project under the Swachhta Action Plan was inaugurated by Shri Sanjay Kumar Khatri, District Magistrate of Raebareli District and Shri Shiv Hari Meena, Superintendent of Police at Plant Nursery, ITI Raebareli Plant in the presence of Shri S P Gupta, AGM-RB, Unit Head, senior officers and employees on February 19, 2018. Speaking on the occasion, District Magistrate, Shri Sanjay Kumar Khatri stressed upon waste management and its utilization. Shri S P Gupta, Unit Head addressed the gathering and planted a sapling at SLRM Centre. Shri G Srinivasan, Project Director and fifty volunteers of SLRM were also present on the occasion.



## ISO 18001:2007 Certification for ITI Naini Plant



A one-day surveillance audit of ISO 18001:2007 was organized at ITI Naini Plant on January 17, 2018. Shri A Rambabu, Lead Auditor from NVT Quality Certification Pvt. Ltd. (NVT QC), Bangalore conducted the 1<sup>st</sup> surveillance audit of ISO 18001:2007. Occupational health and safety management system were assessed during the audit and no nonconformities were issued. Shri Rambabu recommended to improve the system and renewed 1<sup>st</sup> surveillance audit of OHSAS 18001:2007 Standard to Naini Plant. OHSAS 1800:2007 Occupational Health and Safety Management Certification is an International Standard

which provides a framework to identify, control and decrease the risks associated with health and safety within the workplace. Shri R Krishnaprasad, GM-N, Unit Head congratulated Shri Rambabu for his valuable suggestions and assured to adopt the same.

## ITI Limited Observes National Productivity Week

To stimulate productivity and quality consciousness, ITI Limited observed National Productivity Week across its Plants/Units with the National Productivity Council (NPC) theme 'Industry 4.0, Leapfrog Opportunity for India' from February 12 - 18, 2018. The theme banners were displayed at prime locations of the factory premises. On the occasion essay and slogan writing competitions were also organized for the employees.

Shri K Alagesan, Director (Production & Marketing) presided over the valedictory function at Bangalore Plant on February 19, 2018. Speaking on the occasion, Shri Alagesan emphasized on the theme, gave his insightful thoughts on productivity enhancement and urged all employees to follow transparency in the production process, maintain quality and adopt new technologies. Guest of Honor, Shri H R Prabhu, Regional Director, NPC, Bangalore gave presentation on the theme to the audience in the presence of Shri Alagesan, Shri Y Muralidhar, AGM-BG & R&D, Unit Head, senior officers, employees of Bangalore Plant, Corporate Office and NS Unit. Shri Muralidhar also felicitated the winners of the competitions.



At Palakkad Plant, Smt. E K Jayasree, AGM-PKD, Acting Unit Head presided over the valedictory function and highlighted the importance of the productivity week celebration. Shri K Sasidharan, AGM (PCS) delivered a key note address and Smt. Jayasree gave away the prizes to the winners of the various competitions during the event.

### हम इतना तो कर सकते हैं.....

- ✦ हिंदी में हस्ताक्षर करें।
- ✦ हिंदी पत्रों का उत्तर हिंदी में ही दें।
- ✦ हिंदी में कार्य साधक ज्ञान प्राप्त करें।
- ✦ हिंदी भाषी राज्यों को भेजे जाने वाले लिफाफे पर पते हिंदी में लिखें।
- ✦ परिपत्र, प्रशासनिक रिपोर्ट, प्रेस विज्ञप्ति, करार, निविदा प्रपत्र, निविदा सूचना को अनिवार्य रूपसे हिंदी और अंग्रेजी दोनों भाषाओं में जारी करें।
- ✦ मुलाकाती कार्ड, रबर स्टाम्प, नामपट्ट, पत्र शीर्ष दोनों भाषाओं (हिंदी और अंग्रेजी) में बनवाएं और उसका प्रयोग करें।
- ✦ विभाग के सभी कम्प्यूटरों पर बहुभाषी शब्द-संसाधक यूनिकोड लोड करें।
- ✦ फाइल कवर, स्टेशनरी आदि पर कंपनी/कार्यालय का नाम द्विभाषी में ही दें।
- ✦ हिंदी में हस्ताक्षरित अंग्रेजी के पत्रों का उत्तर भी हिंदी में ही दें।
- ✦ हिंदी प्रतियोगिताओं में भाग लें।
- ✦ हिंदी पुस्तकालय की पुस्तकों, समाचार पत्र पत्रिकाओं का लाभ उठाएं।
- ✦ प्रशासनिक शब्दों की सहायता से छोटी-छोटी टिप्पणियाँ लिखने का प्रयास करें।
- ✦ फाइलों के ऊपर विषय हिंदी-अंग्रेजी में लिखें।
- ✦ अपने साथियों को हिंदी में काम करने की प्रेरणा दें।

## प्रशासनिक वाक्यांश / Administrative Phrases

अनुमोदन प्रदान कर दिया जाए	Approval may be accorded	कदाचार	Act of misconduct
भुगतान के लिए स्वीकृत	Accepted for payment	प्रशासनिक कार्रवाई	Administrative action
पावती दें, प्राप्ति सूचना भेजे	Acknowledge receipt	तदनुसार सूचित करें	Advise accordingly
इस मामले में कार्रवाई की जा चुकी है	Action has already been taken in the matter	से परामर्श करके	After consultation with
कार्रवाई अभी शुरू नहीं की गई है	Action has not yet been initiated	सहमति है	Agreed to
पावती पहले ही भेजी जा चुकी है	Acknowledgment has already been sent	कार्यसूची साथ भेजी जा रही है	Agenda is sent here with
ऊपर "क" के अनुसार कार्रवाई की जाए	Action as at "A" above	अनुमोदन प्रदान कर दिया जाए	Approval may be accorded
इस मामले में कार्रवाई की जा चुकी है	Action has already been taken in the matter	यथा प्रस्ताव अनुमोदित	Approved as proposed
कार्रवाई अभी शुरू नहीं की गई है	Action has not yet been initiated	जैसा कि पहले बताया जा चुका है	As already pointed out
यथा प्रस्तावित कार्रवाई की जाए	Action may be taken as proposed	यथार्थतः / वस्तुतः	As a matter of fact
		अपवाद के रूप में	As an exceptional case
		तदनुसार कार्रवाई की जाए	Action may be taken accordingly
		प्रशासनिक अनुमोदन प्राप्त किया जाए	Administrative approval may be obtained

प्रस्तुति - राजभाषा विभाग  
निगमित कार्यालय

## WRITE TO DOORVANI



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